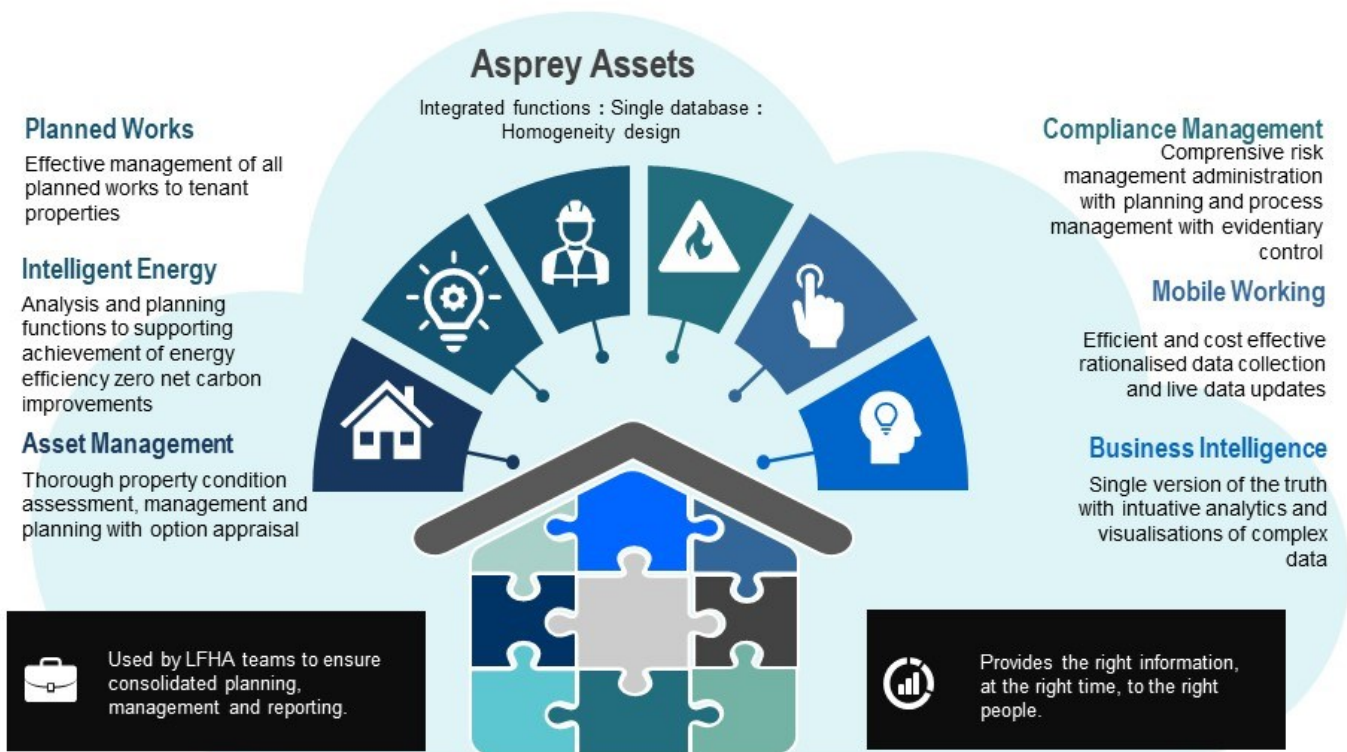


LFHA go live with Asprey Assets

LFHA's search for a new property management solution focussed on adding more functionality to the asset management process whilst realising value for money options within its stock portfolio.

A comprehensive procurement process selected Asprey Assets, a cloud-enabled 'best of breed' property management solution to cover all requirements of LFHA teams including asset management, compliance and works management processes, with workforce mobilisation using mobile working functions, as well as looking at strategic level asset management with option appraisals.

To gain data rationalisation benefits and automation efficiencies, LFHA worked alongside Asprey in looking at organisation-wide solution architecture and integration of Asprey Assets with existing systems in place at LFHA.



It was key to LFHA that it's chosen solution ensured that, whilst offering many benefits to LFHA operations, those benefits ultimately resulted in improved services for its customers:

Reported benefits to LFHA include:

- Cost effective and improved (rationalised) data collection and use
- Simplifies the complex for proactive operational and strategic decision making
- Provides efficiency gains
- A single solution (replacing multiple pieces of software) means we now have a shared single version of the truth in relation to our portfolio.
- Delivers improved visibility of organisation performance for practical and efficient intervention at all levels & enables collaborative working for improved teamwork

Reported benefits to LFHA customers include:

- Allows LFHA to collect the required data quickly and economically on our properties to sensibly manage their condition and compliance with minimal intrusion to customers.
- Decisions regarding investment can be made more quickly, utilising a wider range of information and more accurate forecasting means LFHA can start forward planning investment and improve energy efficiency for our customers homes.
- Customer queries regarding any property related questions can now be managed more efficiently and accurately.
- Many of the activities to help LFHA manage customers properties are now automated, providing LFHA with more time to assist customers and respond to queries
- A single version of the truth , means LFHA can clearly measure its property management performance and they can intervene more quickly if a potential issue is identified.
- Working as a single team, rather than several departments means we can manage our customers properties

Leeds Federated Housing looked at several systems when searching for an Asset Management solution. For us, Asprey Assets offered the comprehensive range of functions we were looking for and was great value for money. One of its biggest selling points was the versatility around reporting and dashboards. For instance, we are currently in the process of building a dashboard to highlight Fuel poverty within the stock; so that where possible we can target our energy works to most benefit our tenants.

The system covers off all areas of Assets and its integration with Intelligent energy, which made it a relatively easy job to gather the data required to put in a bid for Social Housing Decarbonisation Fund monies.

Key for us, was the ability to appraise our stock quickly and simply, both Net Present Value (NPV) and Strategic Present Value (SPV). The provision of AspireBI as part of our Asprey solution has enabled us to be much more dynamic in our appraisals, and it is much easier to make strategic asset management decisions.

Whilst the system is off-the-shelf, its flexibility allowed us to meet the system requirements of many business units and provided access to organisation-wide information. Asprey Consultants were extremely knowledgeable and efficient, and the implementation was very painless, with the project delivered on time and to cost.

Asprey Assets will have a big impact on our tenants in aiding us to do the right work at the right time and inform our business plan.

Phil Benson – LFHA - Asset Manager



Silver Application Integration
Gold Data Platform
Silver Application Development

