windsor telecom®

Why people love Windsor

Simply better business.

All tech companies are the same.

Aren't they?

We don't think so.

At Windsor Telecom, we're not here to talk you into the most complicated tech solution, we're here to help you find the simplest.

You want technology that's easy and enjoyable for everyone to use, that's straightforward and intuitive from the outset so it can immediately make an impact on your business and your employees' working lives. So that's what we deliver.

We offer great value with fully featured solutions at a fraction of the cost of some large competitors and we'll never look to tie you into unnecessarily long contract terms.

And we have around 6,000 happy customers who love us for that. They love our down-to-earth approach, our in-depth technical know-how and our customer-first service.

windsor telecom®

"Windsor's a company that offers a great service and does exactly what they say they'll do. Nice products and friendly knowledgeable staff."

Trustpilot

smart eco LIVING

windsor telecom®

We know that people want the same experience at work as they do at play.

- Easy to use technology
- To collaborate and communicate
- Across any device & location
- Quickly, efficiently & enjoyably

We deliver that experience.

windsor telecom®

Communication solutions

That keep everyone in the conversation, everywhere.

Cloud telephony: manage calls anywhere on any device with our scalable VoIP solution. Ours comes with an intuitive portal, mobile apps and loads of call management tech as standard.

Call management: provide your business with memorable numbers and call tech alongside in-depth reporting and wallboards, with disaster recovery built in.

Direct routing for Microsoft Teams: collaborate and communicate from one place by integrating Teams with your SIP for an easier way to make and receive calls.

Contact centres: confidently handle customer conversations through one single dashboard and intelligently control queries across agents and channels with advanced queuing and routing.

SIP trunks: route calls over your business internet connection to gain from lower costs and enhanced calling capabilities while achieving consistently high-quality calls and business-grade SLAs.

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Connectivity solutions

That keep people and businesses performing at their best.

Broadband: our fibre broadband solutions provide fast and reliable business connectivity at a cost-effective price with 24/7/365 support and no compromise on quality.

Leased lines: our dedicated ethernet services give fast speeds, uncontended performance and guaranteed fix times, perfect for growing businesses and bandwidth hungry applications.

SD-WAN: build a high-performance network for your business in a simple and efficient way, giving greater flexibility, control and visibility for multi-site organisations.

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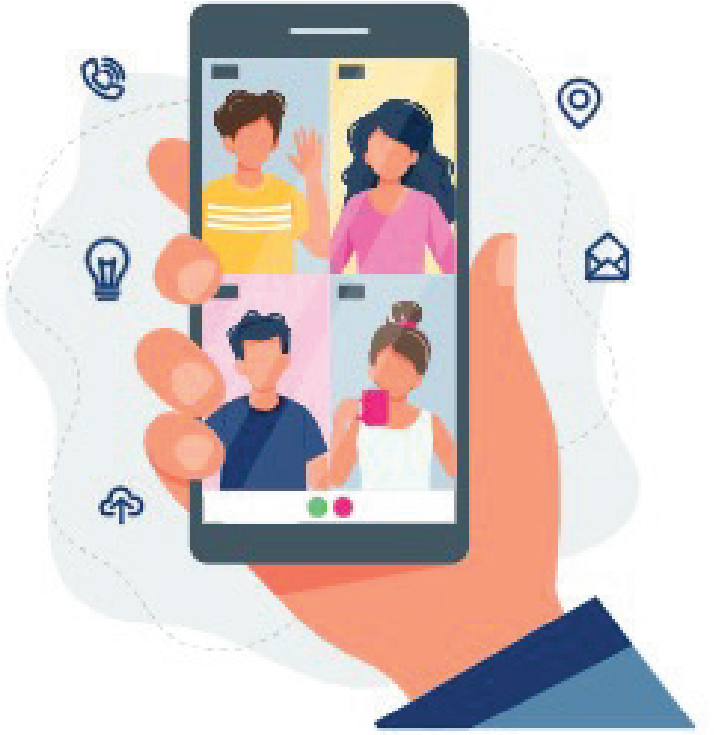
Business mobile solutions

That keep people and businesses performing anywhere.

Business mobile: combine cost-effective, tailored mobile call packages with cloud telephony apps to enable a truly mobile workforce with any call being routed and answered anywhere.

Mobile Device Management: Protect your devices and data with tailored mobile security solutions, including encryption protocols and threat detection, ensuring the integrity of sensitive information across your organisation.

Mobile internet: get up and running quickly and easily in those hard-to-reach areas with our mobile internet solution. Also perfect as an interim or failover solution.



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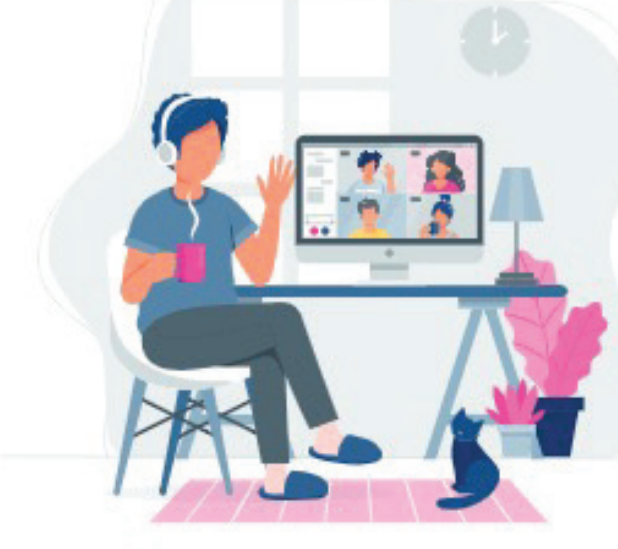
IT services

That allow people to work together without boundaries.



Microsoft 365 and Teams: work from anywhere on any device, seamlessly in the cloud with this suite of productivity and collaboration tools and apps.

Networking: design and install a high performing, cost-effective network that's expertly monitored and maintained. We can advise on WiFi, wired or wireless LANs to suit your business.

IT support: gain peace of mind knowing your IT is well managed with our remote desktop support and networking solutions, giving cost-effective access to industry specialists.

Firewalls and security: safeguard your business, employees and customers with firewalls, virtual private networks and wireless security so nothing threatens your smooth business running.

windsor telecom®

“Excellent, considerate, professional company. Outstanding customer service and support. So helpful and really easy to work with.”

Trustpilot

CMPP

windsor telecom®

Working with you end-to-end.

Right from the beginning we're in it for the long game. We'll work hard to listen and understand your challenges, getting to know you and your business so we can support and advise you both now and into the future.

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Why our customers love working with us.

Passionate people

We love what we do.

Exceptional experience

We provide great service.

Straightforward solutions

We keep things simple.

windsor telecom®

More reasons to trust us.

Don’t just take our word for it, we’ve been externally validated too!

Award winners 3 years in a row

Our customers love to recommend us to friends and colleagues

cna comms national awards

GCloud Framework

We’re fully approved to provide services to public sector organisations

HM Government G-Cloud Supplier

Cyber Essentials Plus

Our security systems are fully protected against hacking and phishing

CYBER ESSENTIALS PLUS

windsor telecom®

All tech companies are not the same.

We'd love the opportunity to show you how **we're different.**

hello@windsor-telecom.co.uk
0800 160 1111

Cloud telephony

Call management

Business connectivity

Mobile internet

Microsoft 365

MS Teams Direct routing

Contact centres

IT support